

**Summary of the Meeting of the
Board of Directors of the United Soccer Coaches Association**
Monday, November 9, 2020
Board Call



Board Members in attendance: Lynn Berling-Manuel (non-voting, *ex officio* board member – CEO), David Carr, Jeff Farnsworth, Ashlee Fontes-Comber, Andy Haile, Haroot Hakopian, Greg Hubbard, Warren Mersereau, Missy Price, Sue Ryan (voting, *ex officio* board member – Advocacy Council Chair), and Kevin Sims.

Regrets: Rusty Oglesby

Staff Member in attendance: Beth Sullivan

Call to Order

President Kevin Sims commenced the meeting at 7:30pm Eastern Time, Monday, November 9, 2020.

1. Approval of Minutes – A. Haile

- Andy Haile presented minutes from the following Board meetings for consideration: October 12 and October 26.
- Following a motion and second, the minutes were approved as presented.

2. CFO Cash Flow Report – B. Sullivan; G. Hubbard

- Beth Sullivan reported that the cash flow budget is still cash positive.
- Exhibitors have been deciding whether to attend the 2021 Convention or to wait until 2022.
- The annual audit is currently in progress.
- The final 2019-2020 income statement shows approximately \$140,000 in net profit.
- Staff continues with a 20% furlough (not working on Fridays; 20% reduction in salary). The intent is to continue the general furlough policy until the beginning of March 2021, but staff may be needed to work additional hours over the next few months as Convention approaches.

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Following this discussion, the Board moved into Executive Session.

Following Executive Session, a motion to adjourn was made, seconded, and approved.